



Procurement Technical Assistance Center

Business Forum

How to...

Win Government Contracts

...you never thought possible!!!

FREE EVENT

DATE: Tuesday, November 5th
TIME: 2:00pm-5:00 pm
PLACE: College of Eastern Idaho
1600 S. 25th E.
Building 3 Room 306
Idaho Falls, ID 83404

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Did you know...

- **Idaho companies lost 87%** of almost \$2 billion in government contracts last year?
- Just because you win one contract does not mean you have an automatic pathway to the next?
- Lack of awareness and options are a major pitfall for companies?

Would you like to...

- Learn how to team up with other companies to win contracts you cannot qualify for on your own?
- Learn about contracting options & possibilities you've never heard of
- Learn how the Idaho PTAC and SBDC can help you better qualify and succeed in government contract procurement!

Learn about...

- Team financial bonding, capability aggregation, resource leveraging, networking and co-teaming (*knowledge, networks, skills, resources, bonds, certifications, licenses, etc.*)
- How to open doors you never thought possible on a broader scale!

Come learn about some amazing opportunities!!!

Subject Matter Experts:

Linda Keele, Red Inc. - 2019 SBA Subcontractor of the Year
 Amelia Rios Velasco, Contracting Officer - U.S. Forest Service
 Shawn Perkins, President - Advanced Ceramic Fibers, LLC
 Esther Ceja, DBE Program Coordinator - ITD - Idaho
 Jim Johnson, MarCom, LLC a Title 8(a) firm in Idaho Falls
 Jeremy Hampton, Moxie Endeavors Inc.- HUB Zone certified firm